

# Peter Courtney

## Eircom M&A and corporate venturing activity

	Number	Deal value EURm
<b>Work done and result:</b>		
Acquired	13	83
Offer made	25	4,621
Due diligence	33	4,140
Data room	5	530
Discussions	84	8,296
Total examined	96	9,833
<b>Geographies:</b>		
Brasil	1	80
Europe	3	22
Hungary	1	2
Ireland	38	485
Ireland & USA	1	20
Lebanon & Ireland	1	2
NI	5	213
Poland	1	300
San Marino	1	30
South Africa	1	500
Tanzania	1	10
UK	39	8,083
UK & Ireland	1	70
US & Europe	1	10
USA	1	6
Total	96	9,833
<b>Industry sectors:</b>		
Telco	14	2,280
Internet	38	793
Software	8	93
Broadband	2	20
Treasury	1	2
Security	2	1
Networks	14	2,435
Directory	1	2
Call centre	3	59
Disaster recovery	2	16
IT	3	122
Mobile	8	4,010
Total	96	9,833